### SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-C

#### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)

Aug 7, 2024

2. SEC Identification Number

11840

3. BIR Tax Identification No.

000-100-341-000

4. Exact name of issuer as specified in its charter

SAN MIGUEL FOOD AND BEVERAGE. INC.

5. Province, country or other jurisdiction of incorporation Philippines

- 6. Industry Classification Code(SEC Use Only)
- 7. Address of principal office

100 E. Rodriguez Jr. Avenue (C-5 Road), Barangay Ugong, Pasig City, Metro Manila Postal Code 1604

8. Issuer's telephone number, including area code (632) 5317-5000

9. Former name or former address, if changed since last report

N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

| Title of Each Class                         | Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding |
|---|---|
| COMMON SHARES (FB)                          | 5,909,220,090   |
| SERIES A BONDS DUE MARCH 2025 (INPESO)      | 8,000,000,000.00  |
| SERIES B BONDS DUE MARCH 2027 (INPESO)      | 7,000,000,000.00  |
| TOTAL DEBT AS OF 31MAR24 (IN MILPESO-CONSO) | 188,808   |

11. Indicate the item numbers reported herein

ITEM 9. OTHER EVENTS

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



# San Miguel Food and Beverage, Inc. FB

PSE Disclosure Form 4-31 - Press Release References: SRC Rule 17 (SEC Form 17-C) Section 4.4 of the Revised Disclosure Rules

Subject of the Disclosure

| SMFB press release entitled "SMFB reports strong first half results, operating income up 16%". |  |  |  |  |  |
|--|--|--|--|--|--|
| Background/Description of the Disclosure   |  |  |  |  |  |
| Please see attached.   |  |  |  |  |  |
| Other Relevant Information   |  |  |  |  |  |
| None.  |  |  |  |  |  |
|  |  |  |  |  |  |
| Filed on behalf by:  |  |  |  |  |  |
| Name   | Alexandra Trillana                         |  |  |  |  |
| Designation  | Corporate Secretary and Compliance Officer |  |  |  |  |

#### COVER SHEET

|  |                        |        |       |       |       |      |          |       |              | 1       | 1    | 8     | 4      | 0             |              |        |           |     |
|--|------------------------|--------|-------|-------|-------|------|----------|-------|--------------|---------|------|-------|--------|---------------|--------------|--------|-----------|-----|
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|  | (Company's Full Name)  |        |       |       |       |      |          |       |              |         |      |       |        |               |              |        |           |     |
| 1  | 0                      | 0      |       | Ε     |       | R    | 0        | D     | R            | 1       | G    | U     | Ε      | Z             |              | J      | R         |     |
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| •  |                        |        |       | (Bus  | iness | Add  | ress:    | No. S | Street       | City    | Towr | /Prov | /ince) |               |              |        |           |     |
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|  |                        |        |       |       |       | ı    |          |       | RELE<br>Fori |         | •    |       |        |               |              |        |           |     |
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| Month  | <u> </u>               | D      | ay    |       |       |      | FC       | RM T  | YPE          |         |      |       | _      |               | onth<br>Anni | ial Ma |           | Day |
|  | Annual Meeting         |        |       |       |       |      |          |       |              |         |      |       |        |               |              |        |           |     |
| Secondary License Type, If Applicable              |                        |        |       |       |       |      |          |       |              |         |      |       |        |               |              |        |           |     |
|  |                        | 1      |       |       |       |      |          |       |              |         |      |       |        |               |              |        |           |     |
| Dept. R  | equiri                 | ng thi | s Doc |       |       |      |          |       |              |         | Δ    | men   | ded A  | rticle        | s Nu         | mber/  | Secti     | on  |
|  |                        |        |       |       |       |      |          |       |              |         |      | Total | Amo    | <u>u</u> nt o | f Bor        | rowir  | ngs       |     |
| Total No. of Stockholders Domestic                 |                        |        |       |       |       |      |          |       | Fa           | reign   |      |       |        |               |              |        |           |     |
|  | ). OI S                | tockn  | older | s<br> |       |      |          |       |              |         | ں    | s     |        |               |              | F0<br> | reign<br> |     |
| To be accomplished by SEC Personnel concerned      |                        |        |       |       |       |      |          |       |              |         |      |       |        |               |              |        |           |     |
|  |                        |        |       |       |       |      |          |       |              |         |      |       |        |               |              |        |           |     |
| File Number LCU                                    |                        |        |       |       |       |      |          |       |              |         |      |       |        |               |              |        |           |     |
|  |                        |        |       |       |       |      |          |       |              |         |      |       |        |               |              |        |           |     |
| Docu   | Document I. D. Cashier |        |       |       |       |      |          |       |              |         |      |       |        |               |              |        |           |     |
|  |                        |        |       |       |       |      |          |       |              |         |      |       |        |               |              |        |           |     |
| S  | TAI                    | MPS    | ;     |       |       |      |          |       |              |         |      |       |        |               |              |        |           |     |
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| Remarks = pls. Use black ink for scanning purposes |                        |        |       |       |       |      |          |       |              |         |      |       |        |               |              |        |           |     |

#### **SECURITIES AND EXCHANGE COMMISSION**

#### **SEC FORM 17-C**

## CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE (SRC) AND SRC RULE 17(b)(3) THEREUNDER

1. August 7, 2024

Date of Report (Date of earliest event reported)

- 2. SEC Identification No. 11840
- 3. BIR Tax Identification No. **000-100-341-000**
- 4. SAN MIGUEL FOOD AND BEVERAGE, INC. Exact name of registrant as specified in its charter
- Philippines
   (Province,country or other jurisdiction of Incorporation)
- 6. (SEC Use Only)
  Industry Classification Code
- 6. 100 E. Rodriguez Jr. Avenue (C-5 Road), Barangay Ugong, Pasig City 1604

(Address of principal office)

(Postal Code)

- 7. (632) 5317-5000 (Registrant's telephone number, including area code)
- 8. Registrant has not changed address since its last report to this Honorable Commission (Former name or former address, if changed since last report)
- 9. Securities registered pursuant to Sections 8 and 12 of SRC

| . (==:)             |                      |
|---------------------|----------------------|
|                     | as of March 31, 2024 |
| Title of Each Class | Outstanding          |
|                     |                      |

| Common Shares (FB)                                       | 5,909,220,090    |
|--|------------------|
| Series A Bonds Due<br>March 2025 (In Peso)               | 8,000,000,000.00 |
| Series B Bonds Due<br>March 2027 (In Peso)               | 7,000,000,000.00 |
| Total Debt as of March 31, 2024<br>(In Mil Peso – Conso) | 188,808          |

10. Indicate the item numbers reported herein:

#### Item 9. Other Events

Please see attached press release of the Company entitled "SMFB reports strong first half results, operating income up 16%".

###

Pursuant to the requirements of the Securities Regulation Code, the registrant duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SAN MIGUEL FOOD AND BEVERAGE, INC.

By:

ALEXANDRA VICTORIA B. TRILLANA
Corporate Secretary and Compliance Officer

August 7, 2024.



#### SMFB reports strong first half results, operating income up 16%

San Miguel Food and Beverage, Inc. (SMFB) reported strong results for the first half of 2024, driven by continued business growth.

Consolidated sales for the period ending June 30, 2024 increased by 4% to ₱192.9 billion, while income from operations grew 16% to ₱26.6 billion. Net income rose 6% to ₱20 billion. EBITDA was up 5% to ₱33.9 billion.

"SMFB has had a strong start to the year, and we remain focused on leveraging our strengths to drive growth and efficiency," said SMFB Chairman Ramon S. Ang.

He added: "We are also committed to supporting our nation's food security and economic growth by expanding access to essential products. We are very optimistic about the opportunities ahead and confident in our ability to deliver continued value to all our stakeholders."

#### **Key business highlights**

**Food:** San Miguel Foods saw a 3% sales increase to ₱87.8 billion, driven by the double-digit revenue growth in Prepared and Packaged Foods along with resilient Poultry sales. Key products such as Tender Juicy Hotdogs, Purefoods Luncheon Meat, Magnolia dairy, and San Mig Coffee also maintained strong sales. Higher volumes, improved pricing, and lower raw material costs contributed to a 41% increase in EBITDA to ₱10 billion, while operating income doubled to ₱6.4 billion.

**Beer:** Consolidated revenues of San Miguel Brewery Inc. rose by 1% to ₱75.1 billion, driven by improved sales volume in the second quarter. EBITDA reached ₱19.2 billion, and operating income ₱15.9 billion. The company expects stronger performance in the second half of 2024, supported by targeted sales initiatives and increased focus on specific channels.

**Spirits:** Ginebra San Miguel Inc. reported an 18% sales increase to ₱30 billion, driven by 10% volume growth, along with effective marketing campaigns, new products, and expanded distribution. Despite rising costs, operating income rose 31% to ₱4.4 billion, demonstrating strong brand performance and supply chain efficiency.